



# Are you wearing too many hats?



**We do the \$h!t you don't want to do!**

The Blue Collar Blueprint helps bring tangible and applicable business solutions to help service based business owners honor the hard working people who make up the blue collar workforce.

Insurance		Payroll
Accounting		Consulting

**Step 1: Assessment**  
-Detail Discovery  
-Uncover Errors

**Step 2: Confirmation**  
-Premium Audit Investigation  
-Experience Modification Analysis

**Step 3: Solutions**  
-Program Design  
-Recovery

**Step 4: Implementation**  
-Program Administration & Tracking

**The Blueprint for success is siloed divisions of expertise and delegation allowing the insured to focus on their business and their bottom line.**

Our unique 4 Step process allows our multifaceted team to solve problems and implement solutions at a high rate of return for our clients. In many cases saving them thousands of dollars annually.



**Sean Kirby**

Blue Collar BluePrint  
CPIA

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# Blue Collar statistics



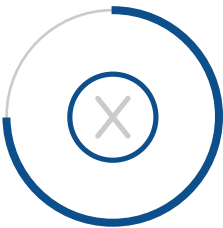
**60%**

of business are being overcharged on their workers comp



**80%**

of mods are mis-managed



**75%**

of premium audits are incorrect



**58%**

of business owners state they are overworked and underpaid



**67%**

of HR professionals are forced to focus on recruiting rather than workplace safety & employee satisfaction



**100%**

of business owners wear too many hats

**Performance** Group